

# A GLOBAL CREDIT INSURANCE SOLUTION FOR MULTINATIONAL COMPANIES

Protecting global companies and their subsidiaries against international business risks

## Benefits of GlobaLiner:

- 1. PREVENTION:** Coface continually assesses the financial situation of your customers and notifies you about any developments. You have strategic information in your hands so you can negotiate suitable credit terms, select the right business partners and anticipate the risk of unpaid invoices in your account receivables.
- 2. COLLECTION:** Our international network of experts guarantee that your receivables will be collected quickly and efficiently. This means you save time to grow your business while retaining the confidence of your customers.
- 3. INDEMNIFICATION:** If your insured debts are not recovered, we compensate you for up to 90% of the loss – which protects your cash flow and secures your margins.



# Globaliner

## A specialised team of experts focusing on international credit insurance

Coface Global Solutions integrates teams of underwriters, account managers and sales managers, all highly skilled in their respective domains, to provide top-tier service to large-scale international clients worldwide.

Our professionals focus on advancing the commercial growth of global enterprises through customised risk management solutions.

We assist in **designing policies** and services tailored to the needs of your subsidiaries, offering master agreements and specialised mechanisms for consistency when required. Our approach is centralised yet, spans multiple countries.

In addition to devising optimal solutions, we manage **implementation across all countries**, ensuring a seamless process from inception to completion.

### A transparent contractual framework for maximising credit risk management.

With Globaliner, you and your subsidiaries have the flexibility to centrally negotiate, design, and oversee the terms of your program, while ensuring local implementation for the advantage of your global teams.

#### **Transparency and standardisation:**

Thanks to our transparent terms and conditions and clear policies, your insurance programme is rolled out efficiently to your local users.

#### **User-friendly:**

Coface's pre-referencing of a large range of clauses makes it easy for us to develop and deploy a programme that dovetails perfectly with your requirements.

#### **Governance:**

Your Globaliner programme complies with all the laws and regulations applicable to your subsidiaries. You are in total control of the vital local adaptations.



Visit our website for more information  
[www.coface.co.za](http://www.coface.co.za)

**coface**  
FOR TRADE